"We believe that stocks with sustainable dividend growth consistently outperform the market with less risk."

# Risk / Return: Sep 30, 2013 - Jun 30, 2024

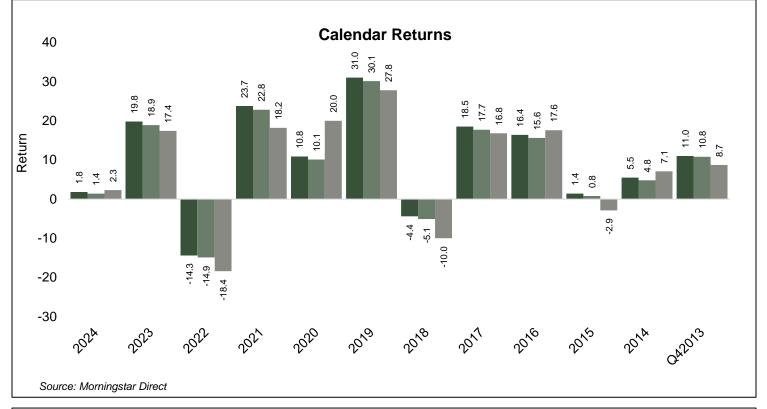


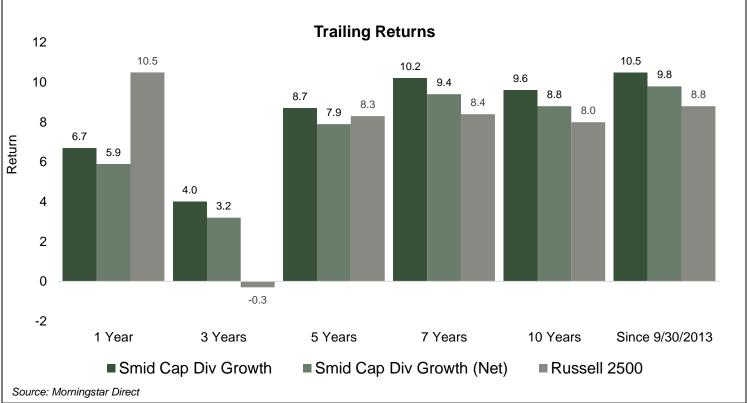
## Source: Morningstar Direct

The data quoted in the charts above represents past performance and does not indicate future returns. Returns for periods of greater than one year are annualized. This presentation is intended as a one-on-one presentation. Copeland's management fees are described herein and in Copeland's ADV Part 2A. After-tax results will vary from the returns presented here for those accounts subject to taxation. You cannot invest directly in an Index. <u>Alpha</u> is a measure of the difference between actual returns and expected performance, given the level of risk as measured by beta, where beta measures sensitivity to index movements. <u>Beta</u> is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. <u>Standard deviation</u> is a measure of the variability of returns - the higher the standard deviation, the greater the range of performance (i.e., volatility). <u>Upside Capture ratio</u> measures the manager's overall performance, considering only quarters that are positive in the benchmark. An Up Capture ratio of more than 1.0 indicates a manager who outperforms the relative benchmark in the benchmark's positive quarters. <u>Downside Capture ratio</u> is the ratio of the manager's overall performance to the benchmark's overall performance to the benchmark's overall performance to the benchmark or positive in the benchmark's negative in the benchmark. A Down Capture ratio of less than 1.0 indicates a manager that outperforme the benchmark in the benchmark's negative quarters. <u>R-squared measures the strength</u> of the linear relationship between the portfolio and the benchmark. R-squared at 1.00 implies perfect linear relationship and zero implies no relationship exists. This presentation allows you to compare the performance history of Copeland's strategies with its benchmark. Total return is calculated assuming reinvestment of all dividends. For performance numbers current to the most recent month-end, please contact us at 484-351-3700. Please refer to the Disclosures for additiona

## Smid Cap Dividend Growth

## 6/30/2024





The data quoted in the charts above represents past performance and does not indicate future returns. Returns for periods of greater than one year are annualized. Gross returns include transaction costs, but do not reflect the deduction of investment advisory fees. A client's return will be reduced by the advisory fees and any other expenses it may incur in the management of its investment advisory account. Copeland's management fees are described herein and in Copeland's ADV Part 2A. After-tax results will vary from the returns presented here for those accounts subject to taxation. Performance results of the composite are based on U.S. dollar returns. Please refer to the Disclosure sections for additional information and Net Performance. Due to methodology differences in calculating performance, Morningstar performance numbers may vary slightly from other providers. © 2023 Morningstar, Inc. All rights reserved. The Morningstar information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or redistributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Copeland does not review the Morningstar data. This presentation allows you to compare the performance history of Copeland's strategies with its benchmark. Total return is calculated assuming reinvestment of all dividends. For performance numbers current to the most recent month-end, please contact us at 484-351-3700.



### Mark Giovanniello, CFA - Chief Investment Officer, Portfolio Manager

Mr. Giovanniello is the Chief Investment Officer of Copeland Capital Management. Mark is a co-portfolio manager on all Domestic Strategies and the lead manager for the Mid Cap, Smid Cap, and Small Cap Strategies. He is responsible for research coverage of the Health Care, Materials and Energy sectors. Prior to joining Copeland in August 2009, Mark was the lead portfolio manager for the Mid Cap strategy at Rorer Asset Management. Before joining Rorer, Mark spent six years at The Colony Group as the portfolio manager of the firm's Mid Cap strategy as well as the Director of Research. Earlier in his career, Mark was a senior associate at the public accounting firm PricewaterhouseCoopers, where he earned his CPA. Mark holds a BS degree from the Carroll School of Management at Boston College. He also holds the Chartered Financial Analyst (CFA®) designation.



### Eric Brown, CFA - Founder, Chief Executive Officer, Portfolio Manager

Mr. Brown is the Founder and Chief Executive Officer of Copeland Capital Management. Eric is a Portfolio Manager and the lead manager for the Large Cap Strategies. He is responsible for research coverage of the Utilities and MLP sectors across all domestic portfolios. While founding Copeland, he developed a proprietary fundamental model to best evaluate dividend growth stocks. Prior to forming Copeland Capital Management in 2005, Eric was a Senior Portfolio Manager with The Colony Group. He previously served as a Portfolio Manager with Bingham Legg Advisors in Boston. Earlier in his career, Mr. Brown worked in municipal bond sales and trading at Bear Stearns & Company. Eric holds a BA in Political Science from Trinity College in Hartford, CT. He also holds the Chartered Financial Analyst (CFA®) designation. He is a member of the Boston Security Analysts Society and the American Mensa Society.



### David McGonigle, CFA – Portfolio Manager

Mr. McGonigle is a Portfolio Manager and a Principal at Copeland Capital Management. His primary coverage responsibilities are in the Consumer Discretionary, Financial and Industrial sectors across all U.S. portfolios. Prior to joining Copeland in August 2009, Dave spent ten years with Rorer Asset Management, serving both as a portfolio manager and an analyst focused on the firm's mid cap portfolio with primary coverage responsibilities in the Consumer and Financial sectors. Before joining Rorer, Dave was a Financial Analyst with AmericaOne Communications, Inc., a subsidiary of CapitalOne Financial Corp., where he focused on financial forecasting, as well as the evaluation of potential acquisition candidates in the telecommunications space. He holds a BS in Business Administration, with a finance concentration, from the E. Claiborne Robins School of Business at the University of Richmond. Dave also holds the Chartered Financial Analyst (CFA®) designation and is a member of the CFA Society of Philadelphia.



#### Jeffrey Walkenhorst, CFA – Portfolio Manager

Mr. Walkenhorst is a Portfolio Manager and a Principal at Copeland Capital Management. His primary coverage responsibilities are in the Consumer Staples, Real Estate, and Technology/Telecom sectors across all U.S. portfolios. Prior to joining Copeland in March 2011, Jeff was a Senior Research Analyst at The Research Board, an international think tank that performs business and strategy research for Chief Information Officers of the world's largest organizations. Previously, Jeff was a Vice President, Equity Research Analyst with Banc of America Securities LLC (BAS). At BAS, he covered the Technology sector, including several years on an Institutional Investor All-America Research Team. Prior to BAS, Jeff was engaged in strategic planning, M&A, and analysis roles in the telecom and technology sectors. Jeff began his career in the Real Estate Investment Banking Group at Prudential Securities Incorporated. Jeff holds a BA degree in Economics from Stanford University. He also holds the Chartered Financial Analyst (CFA®) designation and is a member of the New York Society of Security Analysts.



### John Cummings, CFA – Portfolio Manager

Mr. Cummings is a Portfolio Manager and a Principal at Copeland Capital Management. His primary responsibilities include coverage of the Industrials sector and helping to optimize Copeland's quantitative methodologies. Prior to joining Copeland in August 2014, John worked as a summer equity research analyst for Credit Suisse covering the consumer internet sector. Before that, John worked for Copeland Capital as a summer research analyst. During this time, he helped analyze and improve Copeland's quantitative screening methodologies. John holds a BA degree in both Mathematics and Economics with high honors from Haverford College. He also holds the Chartered Financial Analyst (CFA®) designation and is a member of the CFA Society of Philadelphia.



## Composite Disclosures - Smid Cap Dividend Growth Composite

Copeland Capital Management, LLC (CCM), a 100% employee-owned registered investment adviser, provides innovative dividend growth solutions to its clients. CCM claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. CCM has been independently verified for the periods January 1, 2006 through March 31, 2023 by Kreischer Miller. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The SMID Cap Dividend Growth Composite has had a performance examination for the periods October 1, 2013 through March 31, 2023. The verification and performance examination reports are available upon request. The composite creation and inception date is October 1, 2013. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

The Composite represents all discretionary managed accounts managed by CCM in the Smid Cap Dividend Growth style. CCM uses a proprietary, quantitative model to screen companies, primarily included in the Russell 2500 Index(a), to identify those demonstrating strong cash flow and dividend growth for a portfolio of approximately 70 stocks. The computations of gross and net returns both assume the reinvestment of all dividends, interest, and capital gains. Gross returns include transaction costs but do not include CCM's management fees. Historical net-of-fees returns have been revised to reflect the deduction of a 0.75% model management fee (the highest applicable fee in effect as of December 31, 2023) for all periods presented. Previously presented net-of-fees returns reflected the deduction of the highest applicable model fee in effect for the respective periods presented. Accounts are added to the composite in their first full calendar month after being invested in this style with CCM. Terminated accounts are removed from this composite after the final full month under CCM's management. A list of composite descriptions, a list of limited distribution pooled fund descriptions, and a list of broad distribution pooled funds are available upon request. Additional information regarding CCM's policies and procedures for valuing portfolios, calculating performance, and preparing GIPS composite reports are available upon request. Past performance is not indicative of future performance. Performance results of the Composite are based on U.S. dollar returns.

Annualized Performance – Period Ending June 30, 2024										
Period	Gross-of-Fee	Net-of-Fee	Russell 2500 Index							
One Year	6.7%	5.9%	10.5%							
Five Years	8.7%	7.9%	8.3%							
Ten Years	9.6%	8.8 %	8.0 %							

								Annual Performance		
Annual or Most Recent Quarter	# of Portfolios	Internal Dispersion(c)	Three Year Ex-Post Standard Deviation <sup>(b)</sup>  Composite	Three Year Ex-Post Standard Deviation <sup>(b)</sup> 	Strategy Market Value Advisory- Only-Assets (in millions)	Composite Market Value (in millions) <sup>(d)</sup>	Total Firm Assets (in millions)	Gross-of- Fees	Net-of-Fees	Russell 2500 Index <sup>(a)</sup>
YTD 2024	25	0.1%	19.2%	20.6%	\$1,301.7	\$1,455.1	\$5,008.4	1.8%	1.4%	2.3%
2023	25	0.3%	18.8 %	20.1%	\$998.2	\$1,492.9	\$4,835.5	19.8%	18.9%	17.4%
2022	24	0.3%	21.0%	25.2%	\$684.5	\$1,189.4	\$3,597.3	-14.3%	-14.9%	-18.4%
2021	19	0.3	17.2	22.5	538.4	1,379.7	3,969.0	23.7	22.8	18.1
2020	11	0.6	18.6	24.2	346.3	813.0	2,635.0	10.8	10.0	20.0
2019	5	N/A	11.8	14.6	287.1	629.3	2,423.5	31.0	30.1	27.7
2018	2	N/A	11.5	14.1	192.2	136.1	1,677.0	-4.4	-5.1	-10.0
2017	2	N/A	10.2	12.1	159.8	155.6	1,907.6	18.5	17.7	16.8
2016	1	N/A	11.6	13.7	N/A	45.3	1,608.9	16.4	15.6	17.6
2015	1	N/A	N/A	N/A	N/A	64.9	1,850.6	1.4	0.8	-2.9
2014	1	N/A	N/A	N/A	N/A	91.3	1,436.9	5.5	4.8	7.1

#### Footnotes:

(a) The Russell 2500 Index is comprised of the smallest 2500 companies in the Russell 3000 Index. The Russell 3000 Index measures the performance of the 3,000 largest U.S. companies based on total market capitalization, which represents approximately 98% of the investable U.S. equity market. The strategy differs from the composition of the Index, which is unmanaged and the index returns do not reflect any fees, expenses or sales charges. You cannot invest directly in an index. (b) The Three-Year annualized standard deviation measures the variability of the gross-of-fee Composite and the benchmark returns over the preceding 36-month period. Expost calculations are not presented for periods less than 36 months. (c) Internal Dispersion is calculated using the asset-weighted standard deviation of gross-of-fees returns of all portfolios that were included in the composite for the entire period. With fewer than five accounts in the composite during the period, a measure of dispersion is not applicable. (d) Effective January 1, 2020, and in connection with the adoption of the 2020 GIPS standards, the composite includes the assets and performance of the Copeland Smid Cap Dividend Growth fund. Gross of Fee pooled fund returns are included in the composite gross of transaction costs, sales loads and commissions.

CCM's standard advisory fee schedule for Smid Cap Dividend Growth segregated accounts is as follows: 0.70% on the first \$5 million of assets, 0.65% on the next \$5 million of assets and 0.60% above \$10 million of assets. This standard fee schedule is subject to change at the firm's discretion. The investment management fee schedule for the Copeland Smid Cap Dividend Growth Fund, which is included in the SMID Cap Dividend Growth Composite, is 0.75% on all assets. The total expense ratio as of June 30, 2024 was 0.95% and 1.20% for the I and A shares respectively.

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